

Employees' good financial habits can be good for your business

Manulife's Financial Wellness Assessment

For Group Retirement Programs





Discover how the Financial Wellness Assessment can help you and your employees.

Research shows an individual's financial wellness is an important aspect of their overall health. There's even a connection between health and financial wellness and productivity at work.¹

POOR FINANCIAL WELLNESS AFFECTS PRODUCTIVITY

Do you know how your employees feel about their finances? Because poor financial wellness in your workforce can have a significant impact on your company's bottom line.



of Canadians are stressed by their finances²



of Canadians are distracted at work because of money³

¹ Manulife/Ipsos Reid Health and Wealth – Wellness Study conducted by Ipsos Reid, February 2014

² Manulife Financial Wellness Study – 2016 Index



Increase health and engagement in the workplace

It's important for Canadians to save for their retirement in their employer-sponsored plan. But it goes further than that – it's important to look at finances holistically.

MANULIFE'S FINANCIAL WELLNESS ASSESSMENT DOES EXACTLY THAT.

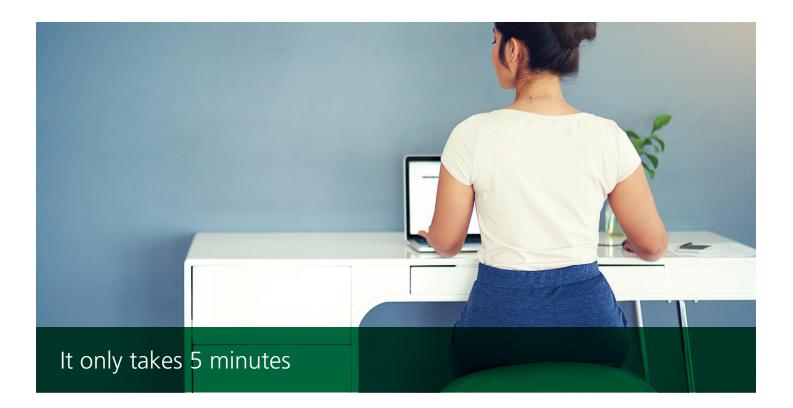
By completing the Financial Wellness Assessment, your plan members gain a clear picture of their overall financial situation and receive a personalized action plan to help improve their financial health – and their well-being.

This easy-to-use resource quickly engages users and gets them thinking about their financial future and what it means to be prepared. By answering a few simple questions and choosing their top three financial priorities, the Financial Wellness Assessment can help members understand their current financial state – and gives them tools to take control of their finances.

THE FINANCIAL WELLNESS ASSESSMENT ANALYZES KEY AREAS OF AN INDIVIDUAL'S OVERALL FINANCIAL SITUATION:

- Budgeting
- Retirement planning
- Investing
- Debt management
- Financial protection
- Financial stress

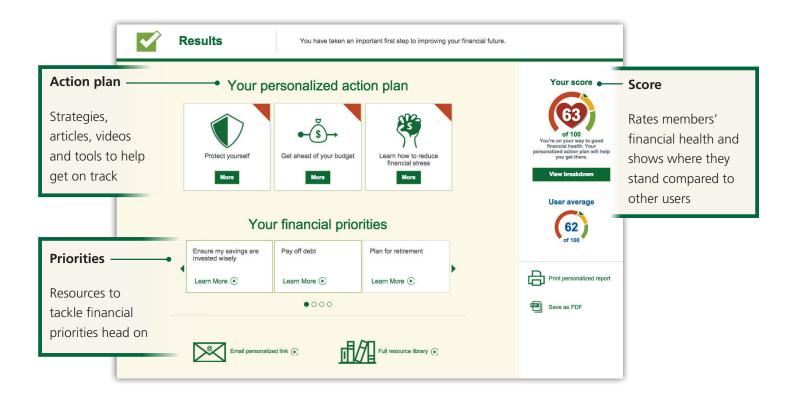






Members can find the Financial Wellness Assessment on the home page when they sign in to their online account. And in less than five minutes, they see their path to financial wellness. They receive a score and an action plan that's personalized to help them improve their financial wellness.

Members can revisit the Financial Wellness Assessment measure their progress and work towards new goals as their situation changes.



GET INSIGHTS, TAKE ACTION

Data gathered is shared through the Financial Wellness Assessment Report.* The report gives aggregate insight into your members' levels of financial wellness and highlights areas that require more attention.

You can take action with this information to help members address some of their challenges through Manulife's services and support.

REPORT DETAILS:

- The number of members that have completed the assessment, by age, gender and household income
- Overall average score, along with a breakdown by age, gender and household income
- Top five most frequently recommended action plans
- Information on financial priorities
- Overall results broken down by six categories budgeting, retirement planning, investing, debt, protection and financial stress

LESS WORRY, MORE FOCUS

Helping your members take control of their financial situation can reduce their stress and improve their health, which can help them focus and excel in their performance at work – ultimately helping increase your bottom line.

III Manulife	Financial Wellness Assessment - Rep	oort
Most frequently recommended acti	on plans	
Get the upper hand over your debt		
Protect yourself		
Perform an annual portfolio review		
(4) Perform an annual portfolio review		
(5) Learn how to reduce financial stress		
0		
Your employees' financial priorities	:	
Gain a better understanding of financial situation	21%	
Save for a new home	21%	
Plan for healthcare costs	24%	
Save for kids' education	24%	
Minimize income tax Pay off debt	24%	
Protect family in the event of illness or death	2170	
Create an emergency fund	30%	
Save for short-term needs (car, vacation)	30%	
Plan for retirement		13%
Ensure savings are invested wisely	3	13%
Reasons your employees are not so Other Plan to continue to work It's to contrivito alse Will rely and government benefits Will rely and internance Focused on paying dwin deths Saving for short-short-short employ	6% 18% 24% 27% 27% 33%	11%
Other Plan to continue to work If is too early/too late Will rely mostly on government benefits Will rely mostly on an inhertance Focused on paying down debts Saving for short-term needs	6% 18% 24% 27% 27% 33%	11%

🛍 Manulife	Financial Wellness Assessment - Report				
User demographic breakdown					
(b) 15% 27% (A)		By age	Ampunt	Percent	
© 24% By age 33% (b)	A	Less than 35	9	27%	
	© (B)	35 - 54	11	33%	
	©	55 - 64	8	24%	
	0	65 or older	5	15%	
	0	Total users	33		
		By gender	Amount	Percent	
	A	Male	17	52%	
	B	Female	16	48%	
		Total users	33		
(c) 12% ^{3%} 12% (c) 12% ⁴ By household from 48% (c)		By household income	Amount	Percent	
	A	Less than \$50,000	4	12%	
	₿	\$50,000 - \$99,999	16	48%	
	©	\$100,000 - \$149,999	8	24%	
	٥	\$150,000 or more	4	12%	
	¢	Not answered	1	3%	
		Total users	33		
ABC Company: June 1, 2016 - June 14, 2016				3/19	

^{*} The Financial Wellness Assessment Report will only be produced if a minimum of 25 members have completed the assessment. The report is not available to all plans.

IMPROVING THE WELLNESS OF CANADIANS

The Financial Wellness Assessment is part of Manulife's focus on helping employees bring their best to work, every day. This innovative resource can help your employees tackle their financial concerns, reduce their stress and help improve their overall wellness.

For a healthier and more engaged workforce, contact your Manulife representative to learn more about the Financial Wellness Assessment and for ways to promote it.

